

ESTRAZIONE MENSILE PROFILI EEN

Ricerca partner ottobre 2020

Dettagli	Titolo	Descrizione	Tipo di partnership
BUSINESS OFFER			
<p>COD. PROFILO BODK20191025001</p> <hr/> <p>PAESE DANIMARCA</p> <hr/> <p>LINK AL PROFILO COMPLETO</p>	<p>Danish company seeks distributors for industrial coatings</p>	<p>An innovative Danish company seeks distributors and agents for their range of innovation industrial coatings, surface treatments and 3D printing solutions, including concrete protection, ductile material and antibacterial surface treatments, suitable for the construction and food and agriculture sectors.</p>	<p>The company is open to both distributors or agents, although would prefer the former. An ideal partner would have experience of the concrete / construction or food industries, depending on the product in question, would have documented references from the industry and a strong network. They are open to a variety of agreements including regional and national depending on the size, coverage, experience and financial viability of the distributor / agent.</p>
<p>COD. PROFILO BOBE20200130001</p> <hr/> <p>PAESE BELGIO</p> <hr/> <p>LINK AL PROFILO COMPLETO</p>	<p>A Belgian company offering artificial intelligence (AI), cloud computing, data science and business intelligence services is looking for partners under a subcontracting or outsourcing agreement</p>	<p>Belgian SME uses end-to-end development&integration for AI and cloud computing to serve clients active in any industry, e.g. retail, banking, telecom, healthcare, pharma or technology; that need to design&implement advanced data-driven automation solutions. The SME is looking for companies or universities that would like to use AI, machine learning, data science, and data management to improve their efficiency. The preferred way to cooperate would be under outsourcing or subcontracting agreement.</p>	<p>For outsourcing agreements, the Belgian SME is looking for SMEs, MNEs and R&D institutions that are active in sectors such as healthcare, finance, media and telecom. It can implement a well-defined part of the partner's project or product which the partner cannot implement internally. The partner is expected to be the receiver of outsourcing services for efficient implementation of its overall project, service or product.</p> <p>For subcontracting agreements, the Belgian SME is looking for SMEs, MNEs, R&D institutions and universities that are active in sectors such as healthcare, finance, media and telecom. It will work in close cooperation with the partner to implement a part of the partner's project or product. The partner is expected to be the contractor that subcontracts part of the work to the Belgian company.</p>

COD. PROFILO BODE20190617001	German GreenTech company with an innovative solution to increase the added value of residual materials and biomass available for sale under acquisition agreement	A German company has developed a very efficient and low-cost solution to extract oils, fats and other single valuable components to increase the benefit from industry waste streams and biomass materials . It now needs to adapt the innovative technology as an element to process parameters and to modify the already existing technique. They are offering the company for sale under an acquisition agreement to relevant organisations working within the biomass value chain	The client is looking for partners from industry with a good network in its country and with an interest on further commitment according this technology in terms of an acquisition agreement .
PAESE GERMANIA			
LINK AL PROFILO COMPLETO			

BUSINESS REQUEST

COD. PROFILO BRES20200512001	Machinery and equipment for waste collection and treatment systems on demand are sought by a Spanish design and manufacturing company under commercial agency agreement, distribution and license agreement.	Spanish company, with large experience in waste collection and treatment systems on demand, offers its services to companies interested in commercial agency, distribution and license agreements of different types of waste collection and treatment systems (bag openers, conveyor belts, sorting machines, sieving machines, shredders, vibrating feeders, waste balers, wind-shifters, etc.) The SME offers maintenance support and a complete after-sales service, including installation and in situ repair.	The Spanish enterprise is looking for manufacturers or companies in the sector of waste collection and treatment , which deserve to increase their market in the Spanish area, offering its products and looking for a confident partner to sell and promote its brand. The partnership sought is license agreement in order to buy a license, or/and trade intermediary services under commercial agency agreement , to act as an agent to represent the new companies' products, or under distribution service agreement , to act as a distributor to sell new companies' products.
PAESE SPAGNA			
LINK AL PROFILO COMPLETO			

COD. PROFILO BRDE20200916001	German company seeks products for the aerospace industry within commercial agency agreements	A German commercial agency with longstanding experience seeks products for the aerospace industry, i.e. components or structural parts for subassemblies . Commercial agency agreements are offered. The agreement will include sales services and internationalization support tailored exactly to the partner's requirements.	Commercial agency agreements are offered . The German company offers to become a commercial agency for aerospace equipment suppliers interested in expanding to markets in Germany. They offer various support packages according to the partner's requirements . They will regularly report to the partner. The agreement will include a monthly retainer fee and a success fee for business generated. The contract can be cancelled any time. Any company with products for the aerospace market that have realistic potential to be competitive is welcome to express their interest.
PAESE GERMANIA			
LINK AL PROFILO COMPLETO			

COD. PROFILO BRFR20190322001	French company is looking for subcontractors in European countries in the sector of electric drives and electro magnetic solutions	A French company in the field of electric motor and generator design is looking for subcontractors in the same sector, in Europe. This company customizes products with different options adapted to the customers' requirements and would like to enlarge its solutions and expertise.	Type of sought partner: OEM, manufacturer, R&D companies Role: The future partner will work on the field of electric drives or electro magnetic solutions to act as subcontractor
PAESE FRANCIA			
LINK AL PROFILO COMPLETO			

TECHNOLOGY OFFER

COD. PROFILO TOES20200312003	Knowledge and technologies to optimise industrial processes and environmental sustainability via artificial intelligence	A Spanish company highly experienced in the optimisation of industrial production processes and environmental sustainability offers its knowledge to develop and implement the proper industry 4.0 systems combining their technologies based on artificial intelligence in specific processes and sectors. They seek industrial stakeholders and/or experts in technologies to establish a research cooperation agreement or a technical one, with or without a commercial scope.	They look for experts on machine learning, advanced mathematics, vision process and augmented reality for industry to complement our real time monitoring technology. They also would like to be connected to stakeholders that may provide different industrial sectors knowledge.
PAESE SPAGNA			
LINK AL PROFILO COMPLETO			
COD. PROFILO TOCH20200819001	Lightweight, high dynamic and programmable electric motion devices to halve assembly costs while doubling machine productivity and energy efficiency	A Swiss high-tech SME produces electric motion devices , which are highly efficient, lightweight and programmable, with comparable price and dimension than actual pneumatic actuators. Since the company also offers consulting services, commercial agreements with technical assistance are sought. For the mass production of its electric direct-drive gripper , it is looking for a manufacturing agreement. Last, a technical cooperation agreement is sought for the improvement of its controller.	OEM and companies in the automation industry for filling, wrapping and packaging applications in the food, non-food and pharmaceutical sectors. Task to be performed: integration of the company's electric motion technologies in their industrial machines under a commercial agreement with technical expertise. The Swiss company provides technical support and know-how transfer. - Companies specialised in industrial communication protocols such as FieldBus or with expertise in CNC (computer numerical control) machining. Task to be performed: the integration of new industrial communication protocol in
PAESE SVIZZERA			
LINK AL PROFILO COMPLETO			

the electronic controller under a **technical cooperation agreement**.

- **Companies** specialised in high quality lifting, handling and production equipment and CNC machining for **the mass production of the electric direct-drive gripper** under a **manufacturing agreement**

COD. PROFILO
TOFR20190619001

PAESE
FRANCIA

[LINK AL PROFILO COMPLETO](#)

High tech microrobotic systems and automation of precision assembly for high speed production : partner sought in **micro-electronics industry (MEMs, microsystems) and photonics** for technical cooperation

French SME has developed innovative technologies enabling the **development of high tech custom made robotic systems for automation of precision handling and assembly**. It is looking for technical cooperation with companies that specialise in **micro-electronics, microsystems, micro-photonics and MEMs industry** and willing to **bring automation in the process of micro-assembly**.

Industrial partners are sought: any company that deals with micromanipulation, micro-assembly or high precision tasks to manufacture miniaturised products.

Specific area of the partners sought:
Industrial partners with manufacturing processes : electronics, microsystems, MEMs and photonics, ideally big or high tech SMEs

Role of the partner:
Automation part of the industrial process having to manage complex assembly operations, willing to be more competitive, and wanting to solve challenges in the automation process such as manipulating very fragile and costly objects or realising operations that would not have been possible before.

TECHNOLOGY REQUEST

COD. PROFILO
TRFI20200207001

PAESE
FINLANDIA

Global accelerator program in the field of energy is looking for start-ups with new technologies

A Finnish technology center with international energy tech partners is **looking for new technologies from start-ups and growth companies to apply for an accelerator program in the energy sector**. All startup companies and growth companies with early-stage or scale-up phase

The company is **looking for scale-ups and SMEs** with ideas that fit the conditions of the desired solution outlined through these challenges.

The cooperation model may vary and might be for example financial

<p>LINK AL PROFILO COMPLETO</p>		<p>technology in the energy sector are welcome to apply, as well as startup enterprises in fields linked to the energy sector. Potential cooperation types might be financial and licence agreement and technical cooperation agreement.</p>	<p>agreement, licence agreement and technical cooperation agreement but the exact form of cooperation might be defined between the potential partners.</p>
<p>COD. PROFILO TRNL20200812001</p>	<p>Dutch company is looking for innovative technologies and application to make upgrading of the by-products in their current plastic recycling process possible.</p>	<p>The Dutch company is a plastic recycling company that recycles post-consumer plastic packaging into granulate, especially Polyethylene and Polypropylene. The company is now able to re-use about 60% of the waste stream. For the remaining by-products, the company is looking for a collaboration to upgrade processing of by-products to a new sustainable raw material. Cooperation based on a research or a technology cooperation agreement. This request is part of an open innovation challenge.</p>	<p>Type: Companies with interest in separating and recycling of plastics and companies interested in application of recycled plastics.</p> <p>Role: Co-development in the upgrading of the by-products and application of the by-product in their own products.</p>
<p>LINK AL PROFILO COMPLETO</p>			
<p>COD. PROFILO TRGR20200408001</p>	<p>Looking for testing method and/or equipment for measuring the temperature of a high voltage cable</p>	<p>A Greek company, one of the largest producers in Europe, produces high voltage cables. The company seeks to determine the level of cable integrity by assessing their temperature under voltage. The company is looking for a technological solution to measure the temperature from 0 to 150°C of high voltage cables. Companies or laboratories are sought for commercial agreement with technical assistance or technical cooperation agreement, depending on the level of preparation of the proposed solution.</p>	<p>The Greek company is looking for companies or researchers able to provide the method and the test equipment. In case that the offered solution is already on the market, a commercial agreement with the necessary technical assistance will be the collaboration scheme. In case that the method is not yet on the market, the Greek company is willing to work with the provider to test and develop it under technical cooperation agreement.</p>
<p>LINK AL PROFILO COMPLETO</p>			

R&D REQUEST (bandi europei)

<p>COD. PROFILO RDDE20200928001</p>	<p>EUREKA Eurostars: Industrial partners sought for scalable prototyping for fibre reinforced plastics</p>	<p>A German university is setting up a research project to manufacture more cost-effective prototypes and to speed up the development of fibre reinforced plastic (FRP) components. Partners sought are SMEs with expertise in prototyping of different materials, producers of FRP components and optionally ski producers to cooperate within research cooperation agreements in the EUREKA Eurostars programme or similar funding schemes.</p>	<p>The following partners are sought for research cooperation agreements:</p> <ul style="list-style-type: none"> - Companies (SME) with competencies in prototyping of different materials, that are eager to transfer and refine their concepts with a different material - Producers of FRP components (SME), that want to rethink the way established processes are seen and used - Optional: Producers of skis that are interested in prototyping concepts in order to accelerate their R&D processes <p>The next EUREKA Eurostars cut-off that has not yet been published is targeted. Alternatively the university is open to participate in cross-border bilateral calls.</p>
<p>PAESE GERMANIA</p>			
<p>BANDO EUREKA-Eurostars</p>			
<p>LINK AL PROFILO COMPLETO</p>			
<p>COD. PROFILO RDES20200722001</p>	<p>Spanish company is looking for partners to apply to Eurostars to further develop a non-conventional alternator</p>	<p>A Spanish start-up expert in the development of ground-breaking systems for wind energy generation is looking for partners expert in kinetic and mechanical energy conversion into electricity to further develop a non-conventional alternator. The main objective is to introduce improvements in the current alternator to increase its efficiency and maximize electricity generation. The partnership sought is a research cooperation agreement to participate in Eurostars.</p>	<p>The company is looking for a partner (industrial or academy) with a wide expertise in kinetic and mechanical energy conversion into electricity capable to develop innovative alternators. The outcomes expected from the collaboration is an improved alternator to be incorporated into the device ready to market. The partnership sought is a research cooperation agreement to apply to the Eurostars programme with the same objective, to improve the efficiency of the alternators.</p>
<p>PAESE SPAGNA</p>			
<p>BANDO Eurostars</p>			
<p>LINK AL PROFILO COMPLETO</p>			

		COVID-19	
COD. PROFILO BOCN20200413001			
TIPO PROFILO Business offer	COVID-19: Chinese manufacturer of medical protective hood and isolation suits is looking for distributors in Europe	Established in 2000, with a registered capital of 5 million RMB, the Chinese company is specialized in R&D, manufacturing and sales of medical protective hood and isolation suits which are mainly used in medical, civil personal protection and other fields. The company has used heat sealing and high frequency processes to produce labor protection products for more than 20 years, mainly supplying European and American markets. Currently, the Chinese company is looking for European distributors which can help them to quickly further open up the international market in the related fields.	The Chinese company would like to cooperate with European medical equipment import companies, civil protective equipment companies, foreign trade agencies and other companies with relevant industry marketing experience , which can help them to quickly further open up the European market in the related fields.
PAESE CINA			
LINK AL PROFILO COMPLETO			
COD. PROFILO BOLU20200326001			
TIPO PROFILO Business offer	COVID-19 Distributors sought for AI diagnostic support solution for COVID-19 (tomography)	A Luxembourg based company commercialised a predictive healthcare application based on artificial intelligence to help doctors diagnose and treat medical conditions. The latest application assists radiologists to triage and detect patients with COVID-19 on computerized tomography scans with a sensitivity over 99%. An agreement to distribute services is sought..	Partners are sought to implement the proposed technology and commercialize it as quickly as possible due to the current crisis, in the form of services distribution agreements. - Type and role of partner sought: Test-bed partner (hospital) and distributor (with medical device experience)
PAESE LUSSEMBURGO			
LINK AL PROFILO COMPLETO			

<p>COD. PROFILO TOCZ20200430001</p>	<p>COVID-19: Personal protective equipment reusable half-mask with an P3 exchangeable external filter made by mould-injection offered for a licence or commercial agreement with technical assistance</p>	<p>A Czech start-up in cooperation with industrial and university partners has developed a protective half-mask with an exchangeable P3 filter meeting the highest degree of protection. The set consists of the body of the mask manufactured by injection moulding and an external filter, which meets the same or higher degree of protection as an FFP3 respirator. The company is looking for a license or a commercial agreement with technical assistance.</p>	<p>The possible cooperation types are as follows: Licensing agreement: The licensee will be provided with all documentation how to manufacture the half-mask including all technical drawings and information necessary to start own production based on a licence fee. Commercial agreement with technical assistance: The partner interested in half-masks will be provided with manufactured masks including training how to use them and how to care about filters etc.</p>
<p>TIPO PROFILO Technology Offer</p>			
<p>PAESE REPUBBLICA CECA</p>			
<p>LINK AL PROFILO COMPLETO</p>			